

Morgan McGilvray

Phone - 0432347687

morganmcgilvray@hotmail.co.uk

South Coogee | NSW 2515

A diverse, adaptable and professional employee. A character that strives for innovation and perfectionism. A wide variety of experience in diverse sectors have crafted an expert employee with desirable traits. Looking to add to experience and refine skills by assisting a company to new growth.

January 2025 - May 2025

Bar /Restaurant supervisor, Cafe all rounder, Bat Country

Ensuring guest satisfaction with food, coffee, cocktails and alcoholic beverages. Stock control, cellar management, overseeing restaurant and kitchen operations, training staff, performing all duties of restaurant supervisor. Ensuring health and safety guidelines and RSA regulations were met. Also studied and refined my coffee making skills.

October 2024 - January 2025

Bartender/ Waiter, Navida Bar and Restaurant

Working within a team to ensure the smooth operation of a busy bar and restaurant. Serving alcoholic beverages, cocktails, coffees, assisting the kitchen. Overlooking the pass, training staff, ensuring guest satisfaction at all times.

August 2023 - October 2024

Sales consultant, American express

Territory manager, marketing specialist

Keeping client relations, creating and implementing new marketing techniques. Striving to maximise client base and satisfaction.

Professionalism in representing a well known brand.

January 2022 - August 2023**Lead generation specialist, Sales consultant, Smart Energy**

Identifying and reaching out to potential clients. Data entry, bookkeeping, client relations. Analysing sales patterns and adapting sales scripts. Progressed from cold calling to closing sales of solar and battery systems.

August 2021 - January 2022**Business owner and operator, MDM Gardening Services**

Self-employed, gardening and home maintenance, marketing and promotion, accounting

A multifaceted business that varied from tree surgery to decking instalment. Time management, customer service and positive word of mouth was key to maintaining a regular client base.

March 2020 – August 2021**Bartender, The Seaview Tavern**

I would work with a close team in all aspects of bar and restaurant duties. I was responsible for creating new cocktails, staff training and overseeing the running of the bar. This was a busy establishment, with a large restaurant and this role gave me great experience in how to work effectively in a classic Australian pub.

May 2018 – February 2020**Head Bar Tender, The Druidstone Hotel**

Staff management and training, inventory and stock control, promotion and events

Duties included bar service and staff supervision, general maintenance, organizing music acts and entertainment.

Experience prior to this includes; retail sales of luxury menswear, wine sommelier at a 5 star hotel, bar supervisor of a traditional pub, bartender in cocktail bars, irish pubs and prestigious hotels.

Achieved a bachelor's Degree in Criminology and Psychology from the University of Chester in 2014